Wholesale Order for Jabebo LLC

2017

The format of this form is optional and to be used at your convenience.

Repeat customers may assume we have contact info on file.

Orders can be submitted by any the following methods:

Email: <u>Jabebo@comcast.net</u> Phone: 814 353-1022 Fax: 814 353-1044

Please see the second page for important reminders about filling orders, shipping and billing.

NEW CUSTOMERS: there is also information on page two for you. In addition, we would love to hear from you directly by phone and/or you can email us a link to your website so we can learn more about your organization.

Attn:	et us know if USPS does not ship to you	ur site.	PO #:	Order Date: uested Delivery Date:	
Please in	dicate one: Folded Cards		with Hang	er Flat cards w Punch	<u> </u>
No.	Description	Quant	1	Description	Quant
		•		ved Customers	
Shippi	ing by USPS add \$6, the est	timate for other	service	s is \$12 to \$20	

Birds, Herps, Bugs, Mammals and Botanical

New items are highlighted and all images are available on our website: www.jabebo.com

Item	Description	Q	Item	Description	Q	Item	Description	Q		Description	Q
			118A	Robin & nest		175	Bald eagle		415	Dragonfly	
020	Red-eyed Vireo		118B	Cedar Waxwing		176	Golden Eagle		416A	Melissa blue butterfly	
030	Gld-Crown Kinglet		118C	Varied Thrush		177	Red-tailed hawk		416B	Karner blue butterfly	
040	Eastern Towhee		119	Mockingbird		178	Cooper's Hawk		416C	Mission blue butterfly	
041	Spotted Towhee		120	N. flicker(yello)		179	Osprey		417	Atala Butterfly	1
050	Dickcissel		121	N. flicker (red)		180	Swallow-tailed kite		418	Zebra Longwing	
075	Kirtland's warbler		123	Downy Woodpecker		181A	Great Horned Owl		419	Ruddy Daggerwing	
085A	Y/R Warbler Myrtle		124	Red-cockaded WP		181B	Snowy Owl		420	Fritillary	
085B	Y/R Warbler Audubon		125	Pileated WP		182A	Saw-whet owl		425	Monarch	
086	B/W Warbler		126A	Red-headed WP		182B	Burrowing Owl		426	Spicebush SwallowT	
087	Northern Parula		126B	Red-bellied woodp		183	Barn owl		427	Tiger SwallowT	-
088	Cape May Warbler		127	Hummingbird		183B	Barred owl		429	Luna moth	-
089	Blackburnian Warbler		128A	Ruby-thro Hum		183C	Spotted Owl		439	Rusty Patched Bumblebee	-
090	Cerulean warbler		128B	Anna's Hummer		184A	Screech owl Gray		440	Honey Bee	+
091	Yellow warbler		128C	Buff-bellied Hum		184B	Screech owl Red		441	Mosquito	
092	Prothonotary warbler		128D	Broad-tailed Hum		185	Penguin		442	Cicada	
093	Hooded warbler		128E	Black-chinned Hu		186	Atlantic Puffin		445	Lady bug	
094	Common Yellowthroat		128F	Blue-throated Hu		187	Roadrunner		446	Tiger Beetle	+
095	Golden-cheeked war		128G	Magnif Hummer		188	Black-billed Cuckoo		455	Daisy with bee	
096	Chestnut-sided war		129	Am Woodcock		190	Keel-bld toucan		456	Echinacea	-
097	Golden-winged W		130A	Piping plover		195	Elegant Trogon		465	Katydid	-
098	Townsend's war		130A	Semipalmated Plo		210	Wht-crowned Pigeon		475	Garden spider	+
099	Am Redstart		132A	Red Knot		215	Gambel's quail		477	Scorpion	
100	Painted Bunting		132R	Am Oystercatcher		216	California quail		7//	Scorpion	
101	Indigo Bunting		133	Clapper rail		220	Great Kiskadee				
103	Goldfinch		134B	Gt Blue Heron		221	Vermilion Flycatcher		505	Gray wolf	
105	Cardinals		134G	Green Heron		222	Scissor-tailed Flycatcher		506	Red Wolf	
106	Rose-Bre Grosbeak		135	Great egret		230	Chimney Swift		515	Lt. Brown Bat	
107B	Black-cap Chickadee		136	Roseate spoonbill		250	Cactus Wren		516	Red Bat	
107C	Carolina Chickadee		137A	Black skimmer		251	Carolina Wren		517	Free-tailed Bat	
107D	Chestnut-bk Chicky		137B	Roseate Tern		260	Sharp-tailed grouse		520	Ocelot	
107E	Mountain Chickadee		138A	American avocet		<mark>261</mark>	Prairie Chicken		523	Bobcat	
108	Tufted Titmouse		138B	Black-necked Stilt		265	Wild Turkey		525A	Cougar w/ kittens	
109	E Bluebird		140B	Brown Pelican		270	Belted Kingfisher		525B	Florida Panther	
110	Mountain Bluebird		140W	White Pelican		280	Frigatebird		527	Tiger	
111	W Bluebird		143	Trumpeter swan		281	'I'iwi		533	Grizzly Bear	
112A	RW Blackbird		145	Mallard duck					534	Polar Bear	
112B	Bobolink		146	N Shoveler		315	Alligator (new design)		535	Black bear	
113	Nuthatch		147	Red head duck		320	Spotted Salamander		545	Red fox	
114	Red-bre Nuthatch		149	Wood duck		323	Toad		547	Gray fox	
115	Meadowlark		151	Loon		325	Tadpole & frog		550	Opossum	
116A	Blue Jay		163	Sandhill crane		327	Lilly pad & frog		551	Raccoon	
116B	Green Jay		165	Whooping crane		329	Tree frog		<mark>552</mark>	Coatimundi	
116C	Steller's Jay		167	Wood stork		330	Spring Peeper		553	Striped Skunk	
116D	Scrub Jay		170	Northern Harrier		337A	Diamondback Rattlesnk		555	River otter	
116J	Common Raven		171A	Kestrel		337B	Timber Ratttlesnk		557	Black-fted ferret	
116M	Blk-billed Magpie		171B	Merlin		345	Chameleon		560	Cottontail Rabbit	
117A	Baltimore Oriole		171C	Aplomado Falcon		360	Painted turtle		562	Pika	
117B	Bullock's Oriole		171D	Peregrine		361	Box turtle		563	Prairie dog	
117C	Altamira Oriole		171E	Gyrfalcon Wht morph		362	Bog Turtle		564	Chipmunk	<u> </u>
117S	Scarlet Tanager		172	Caracara		363	Gopher Tortoise		565	Gray Squirrel	<u> </u>
117W	Western Tanager		173	Turkey vulture		365	Diamondback Terrapin		566	Abert's Squirrel	<u> </u>
			174	Ca Condor		380	T. rex		567	Flying squirrel	

Jabebo list of Earrings for Fall 2017

Page Two

Marine/Aquatic, Science, Pets, Misc., Periodic Table, and suggested identical sets

New items are highlighted and all images are available on our website: www.jabebo.com

Item	Description	Q	Item	Description	Q	Item	Description	Q	Item	Description	Q
568	Fox Squirrel (delmarv)					805	Yellow cat				
570	Beaver					807	Blue cat				
571	Ground Hog		2001	Trillium		809	Calico cat		Sold as Identical sets		
575	Armadillo		2005	Blue Bonnets		825	Yellow retriever		or matched as requested		ı
578	Javelina		2007	Sun Flower		827	Black retriever		1000 Periodic Table		
580	Wild Pony		2010	Red mangrove		830	Dog catch frisbee		1001	Hydrogen	+
581	Mare and foal		2020	Indian paintbrush		855	Cat & mice		1002	Helium	+
585	Bison		2030	Saguaro Cactus		857	Fish bowl		1002	Lithium	+
587	Moose		965	Fall leaves		859	Indoor Cat		1006	Carbon	+
588	Big Horn Sheep		703	Tan leaves		905	Apple w worm		1007	Nitrogen	+
590	Wt-tailed deer					907	Art pallets		1008	Oxygen	+
592	Elk					925	Clouds		1009	Fluorine	+
598	Columbian Mammoth					927	Sun & moon		1010	Neon	+
370						929	Night sky		1011	Sodium	+
						930	Ursa Major/ minor		1014	Silicon	+
605	Humpback Whale		705	DNA		940	Pack rat		1015	Phosphorus	+
606	Gray Whale		715	XX XY Chrom		945	Owl & Pussycat		1015	Sulfur	+
607	Right Whale		720	Human Skeleton		947	In a Bottle		1017	Chlorine	+
610	Orca		721	Neuron & Brain		955	Shamans		1017	Potassium	+
615	Dolphin		725	Parame Amoeba		900	Zombies		1019	Calcium	+
620	Harbor Seal		726A	Plant & Anim cells		970	Crow & Scarecrow		1020	Titanium	+
625	Manatee		726B	Mitoses		990	Baking Cupcakes		1022	Chromium	+
627	Sea otter		727	Extremophiles		995	Folklorico PYBRorG		1024	Iron	+
630	Sea borse ROYGorB		730	Chemistry mole		993	(5 color options)		1020	Cobalt	+
030	(5 color options)		735B	Chemistry Blue/Yellow		996	La Fiesta		1027	Copper	+
631B	Ocean Sunfish(blue)		735G	Chemistry Green/Red		2090	Reduce ,reuse, recycle		1029	Arsenic	+
631G	Ocean Sunfish(gold)		737	Choco molecule		2093	Renewable energy		1035	Krypton	+
634	Garibaldi Fish		738	Caff molecule		2095	Locavore		1030	Zirconium	+
635	Clown fish		739	Oxytocin		2100	Dia de los Muertos		1040	Silver	+
637	French angelfish		745	Planet earth		2100	Dia de los Muertos		1047	Tin	+
638	Queen Triggerfish		747	Space shuttle			IDENTICAL SETS		1050	Iodine	+
640	Chinook salmon		749	Cassini		101Z	Male Indigo Bunt		1053	Xenon	+
641	Rainbow Trout		750	Mercury & Messenger		101Z 105Z	Male Cardinal		1054	Caesium	+
645	Coelacanth		751	Hubble telescope		103Z	Male RWBB		1074	Tungsten	+
650	Manta ray		752	Pluto & Nw Horizons		107Z	Chickadee		1074	Gold	+
653	Whale shark		753	Juno & Jupiter		174Z	Flying Condor		1079	Mercury	+
655	White shark		755	Mars exploration		174Z	Flying condor Flying red-tailed hawk		1080	Lead	+
657	Shark		760	Apollo mission		420Z	Fritillary butterfly		1082	Bismuth	+
659	Skate		765	Planet & star		420Z	Monarch butterfly		1088	Radium	+
	Kemp's Ridley Sea T			Gas Giants		423Z 427Z	T Swallow bu fly			Polonium	+
<mark>664</mark>			766				•		1084		
665	Sea turtle		770	Number Pi		418Z	Zebra LW Bu fly		1092	Uranium	
666	Leatherback		772	Calculus		429Z	Luna moth		1094	Plutonium	
670	Sea nettle jellyfish		775	Atom		445Z	Lady bug		1096	Curium	
671	Copepod		780	Flying saucer		455Z	Daisy		1099	Einsteinium	\perp
672	Brine Shrimp		790	Tornado		456Z	Echinacea flower		1112	Copernicium	<u> </u>
675	Blue crab					475Z	Garden spider				
679	Hermit Crab					491	Grasshopper Head				\perp
680	Horseshoe crab					492	Paper wasp Head				\perp
690	Octopus					493	Praying mantis Hd				\bot
						494	Milkweed bug Hd				

To all our customers we want you to know we are trying very hard to get order out timely. Each year as we add to the collection and having everything readily available for a given order is an increasing challenge. Although we make the earrings on site it is becoming consistently the situation that we are short on something and we need two to three weeks for the next batch to make its way through. We are committed to using our business to celebrate wildlife and nature conservation. One of our motivating principals is to promote the awareness of biodiversity so it will continue to be a priority here to add as many new animals and plants to our list as we can manage. We want to thank you for your support and for being a conduit for our product. We really appreciate the opportunity you are providing for us to reach and accessorize the people who are doing important things out there, be they educators, scientists, naturalists or someone who loves nature enough to wear it on their ears.

Here are some reminders for returning and new buyers:

- It may take 3 weeks to get orders together. If your requested date is inside that time period let us know so we can try to send what we can in time. We do not do back orders but you can follow up with a second order.
 - We do not maintain records of credit card info and if this is your method of payment you will have to touch base with us by phone for payment each time. An invoice will be sent with the shipment or to the billing address. You can set up 30 day terms for billing by sending us references and/or give us a call.
- We ship by Priority Mail whenever possible because boxes are free, we can get packages to the PO easily, the cost is cheaper, and the shipping is usually 3 days or less. Thus we charge a flat 5 dollars for shipping by USPS which does not cover all the cost but we do appreciate the convenience and are able to pass some of the benefit back to you. If USPS does not deliver to your site then let us know if it is possible to address packages to a PO box where it will be held for you. If UPS or FedEx is your better option that is not a problem, however, we will need to charge full price for shipping plus the pick up fee which will add 12 or more dollars to the shipping cost.

For New and Inquiring Buyers:

Please contact us directly before placing your order. Either phone or email is fine. We can discuss all issues from payments to questions about a good start up quantity and displaying. We also like to know a little about your organization. We welcome business from non-profits and commercial whether on main street or in a visitor center. You do not have to have a permanent venue. For wholesale pricing we require that our product is resold and/or used in fundraising of some manner.

We need all our regular customers to sign a Pennsylvania sales tax exemption form which will establish that we are not required to collect sales tax from sales to you. We will send the form with the first order.

A W-9 for Jabebo LLC is available on request.

For approval on net-30 billing at start please provide references.